



# ONI CONNECTIVITY SERVICES

BANDWIDTH FOR YOUR BUSINESS



AS THE SAYING GOES "I BEFORE E" - INFRASTRUCTURE BEFORE EVERYTHING AND WE AT ONI BELIEVE WE ARE BEST PLACED TO OFFER ADVICE AND SOLUTIONS TO HELP OUR CLIENTS IN THIS AREA GIVEN OUR PEDIGREE IN THE NETWORKING AND TELECOMS ARENA.



**THE CHALLENGE OF FINDING A SINGLE NETWORK OPERATOR THAT CAN MEET ALL YOUR COMMERCIAL AND TECHNICAL DEMANDS IS BECOMING INCREASINGLY MORE DIFFICULT. TOO OFTEN OPERATORS APPROACH SOLUTIONS WITH A ONE DIMENSIONAL VIEW WITH THE ANSWER ALWAYS BEING YOU NEED MORE BANDWIDTH.**

There are many challenges that organisations face when considering telecoms services;

#### **THE MARKET IS CONSTANTLY EVOLVING**

As technology develops what comes with this is a potential mine field of different offerings, should I consider SIP, what is Ethernet in the First Mile, broadband vs fixed internet offerings and is call capping right for me? Then add to this the variety of similar offerings from carriers and it can all lead to a very confusing situation.

#### **RESTRICTIONS WITH DEALING WITH A SINGLE CARRIER**

This then leads to what is available and from whom? And can one carrier really offer the best for your business? And what about the complexity of working with multiple organisations and the potential drain this has on your organisation from a time and cost perspective?

#### **PROBLEM OWNERSHIP**

If you are going to work with multiple suppliers, how do you ensure effective ownership and avoid one supplier blaming another for the poor quality of service?

#### **RECENT UPTAKE IN IMMURGING TECHNOLOGIES**

We are seeing a real drive to infrastructure lite & cloud based offerings, how do you ensure you have access to these services and it's enabled in a cost effective / resilient way?. What about video, will your network cope given that analysts predict 75% of network traffic will be video by 2013 and how will this impact the wide area network?

#### **BUDGET RESTRICTIONS**

In today's economic climate, many of our customers are experiencing budget restrictions and are expected to deliver more for less.

#### **INCREASE IN FRAUDULENT AND NON PRODUCTIVE ACTIVITY**

We are seeing dial through fraud on the increase as well as employees making non productive calls costing organisations thousands of pounds every year, how can you efficiently monitor and manage this misuse?

#### **THE ONI APPROACH**

Our approach at ONI is to help you overcome these challenges. Our consultative design services ensure we consider all options and provide you with the most reliable, flexible and cost effective solution for your organisation. Our full range of flexible Connectivity Services are designed to meet the needs of your critical business communications infrastructure requirements and range from basic telephony services to high speed backbone connections.

As a Virtual Network Operator (VNO) ONI is able to offer its customers the best from the UK's leading network providers in one single managed service. This simplifies and reduces the number of suppliers you work with and it also allows you blend network operators into one single solution to improve performance, enhance flexibility and lower operating costs.

#### **WIDE AREA NETWORKS**

ONI have a wealth of experience in designing, implementing and supporting Wide Area Network (WAN) solutions for organisations both in the public & private sectors ranging in size from 2 sites to over 450 sites.

Our WAN services range from Point to Point circuits to a fully managed Quality of Service based MPLS network with flexible access methods to suit your needs. The ONI MPLS network provides a managed



service using broadband tails together with private circuits and Ethernet circuits from every major network supplier.

### **CALLS & LINES**

Services range from analogue PSTN lines to ISDN channels and a set of call plans to suit your needs. Our customers benefit from incredibly cost effective call rates, on-line billing and reporting tools and are supported from our market leading Technical Assistance Centre to provide you with one of the most reliable and straightforward offerings on the market.

Whether you have existing lines or require new, ONI will manage the process to help you make the change quickly and efficiently without any disruption to your business.

### **SIP SERVICES**

Our SIP services replace or supplement existing analogue or digital telephony lines with an IP data connection allowing organisations to take advantage of the benefits of VOIP. Once connected, calls are handled in the same way but can now be routed over the Internet as well as the traditional telephone network.

SIP Services are reliable, simple and most importantly cost effective to operate. Other advantages such as flexible numbering options, scalability and ease of implementation make this an option for all organisations to consider.

### **FIXED INTERNET**

ONI's Fixed Internet service offers highly reliable, secure and un-contended access specifically designed for our business customers.

The service is delivered using either private circuit or Ethernet leased lines with Internet bandwidths ranging from 1Mbps to 10Gbps. With full UK coverage and access to over 600 points of presence, our service provides free static IP addresses and can be managed or unmanaged.

Fixed Internet provides service level guarantees and does not carry any traffic from domestic users giving our customers unrivalled predictable performance.

## **WHY ONI?**

- **HOLISTIC APPROACH TO DESIGN**
- **EXTENSIVE REPORTING AND MONITORING CAPABILITIES**
- **LOYALTY BONUSES**
- **EXTENSIVE EXPERIENCE**
- **PROJECT MANAGEMENT RESOURCE**
- **CARRIER INDEPENDENCE AND BLENDING UNIFIED BILLING**
- **NO MINIMUM CALL CHARGES OR SET UP FEES**
- **HIGHLY COMPETITIVE PRICING**



**CONTACT ONI TODAY FOR MORE INFORMATION** 



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