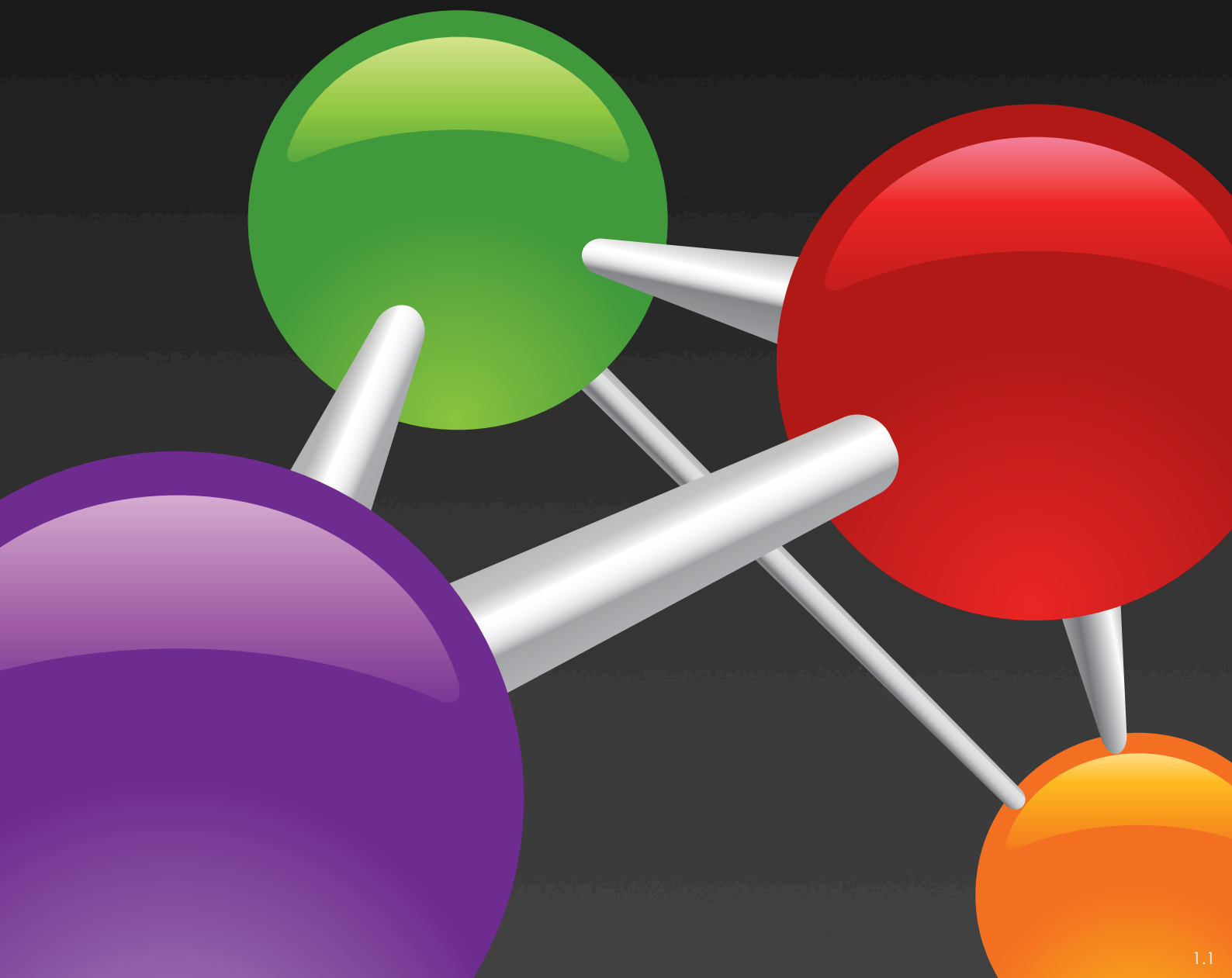


ONI UNIFIED COMMS

SEAMLESSLY INTEGRATED COMMUNICATIONS



ONI HAS BEEN INVOLVED IN VOICE AND DATA SOLUTIONS FOR ALMOST 20 YEARS AND HAS WORKED THROUGH THE VARIOUS CHANGES. VOIP TO IP TELEPHONY TO IP COMMUNICATIONS TO UNIFIED COMMUNICATION AND COLLABORATION. DURING THIS EVOLUTION IN TECHNOLOGY ONI HAS HELPED MANY BUSINESSES EVOLVE THEIR STRATEGY TO MEET THE EVER CHANGING CHALLENGES AND DRIVERS.



UNIFIED COMMUNICATIONS (UC) CHANGES THE WAY PEOPLE WORK BY INCREASING PRODUCTIVITY, AND ENABLING GREATER, SIMPLIFIED COLLABORATION. THE CONVERGENCE OF VOICE, VIDEO, AND DATA COMMUNICATION SERVICES ON A SHARED IP-BASED INFRASTRUCTURE CAN OFFER ORGANISATIONS SIGNIFICANT GAINS IN BUSINESS PRODUCTIVITY.

COMMON CHALLENGES

To formulate and execute a UC strategy, CXOs and IT managers need to understand how team members are collaborating within their organisations today in terms of modes of communication, cultural preferences, and tools. In addition, they must consider the risk that deploying a new application set will disrupt the existing flow of information and impede effective collaboration, which may far outweigh any advantages conferred by the new solution.

With increasing demands on IT to do more with less, it is vital that employee productivity is maximised whilst costs are kept to a minimum. Think of the cost saving potential associated with enabling home or remote working? For starters there is an instant reduction in employee travel time whilst ensuring they have the same access to information they expect in an office environment, only out of office hours. The benefits don't stop there, remote working for many organisations dramatically reduces carbon footprint, an area that is becoming increasingly important and under more scrutiny than ever before.

CONSULTANCY AND EXPERIENCE

By offering a blend of Business and Technical Consultancy, combined with an industry leading product portfolio and our vast experience, ONI is best positioned to ensure you maximise the potential benefits from a UC deployment.

It's important to understand that we are not just another company jumping on the UC bandwagon. We have been deploying UC solutions from a


variety of vendors to both SME and enterprise customers since the technology first became available. What's more, as one of the UK's leading networking infrastructure suppliers, we understand the core infrastructure that UC relies upon which enables us to deliver compliant, end-to-end, value added solutions.

With our vast experience and our own data centre facility, we are able to offer the right solution for our customers and not a solution that is only driven by factors such as cost or ease of deployment. Unified Comms is not only an on-premise solution set, hosted or managed service solutions are the best fit for some customers and we have a variety of hosted UC options available to our customers.

Having our own dedicated Tier 3+ data centre facility means that we are in total control of all elements of the solutions we offer. We have hosting facilities that enable us to offer enhanced dual DC environments if required.

SOLUTIONS

Unified Comms encompasses a multitude of products, from video and instant messaging to telephony and remote working. Imagine a working environment where your desktop experience is the same, regardless of your location, where your colleagues availability is fully visible across the business, where voicemails are delivered to your inbox and where video conferencing, is the norm, not a luxury for the senior execs. You've imagined just a few of the endless possibilities of Unified Communications.



What is the right solution hosted, hybrid or on-premise? Fully managed or various levels of assistance and support? Vendor A or B? These are some of the questions that arise when looking for a UC solution.

One of the strengths that ONI possess is the ability to understand what our customers are trying to achieve, we are able to work with execs and department heads to understand their business challenges, goals and drivers and then provide a clear and concise technology migration strategy in partnership with the customer's IT department.

ONI offers a number of solutions under the Unified Comms Umbrella including:

TELEPRESENCE

Desktop, Room-based or Fully immersive solutions
video conferencing solutions

CONFERENCING

Audio, Video or Web based conferencing

UNIFIED MESSAGING

Single inbox for all your communications
(Fax, e-mail and voicemail)

PRESENCE AND IM

Instant communication and view of colleague
availability and comms preference

MOBILITY

Extending the workplace to multiple remote
locations

For more information on how we can transform
your communications strategy please contact ONI
today.

WHY ONI?

- **MORE THAN 200 UC DEPLOYMENTS**
- **HOSTED, HYBRID OR ON-PREMISE SOLUTIONS**
- **STRATEGIC RELATIONSHIPS WITH INDUSTRY LEADING VENDORS**
- **BESPOKE DEVELOPMENT TEAM TO CUSTOMISE YOUR APPLICATIONS**
- **CONSULTATIVE APPROACH**



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