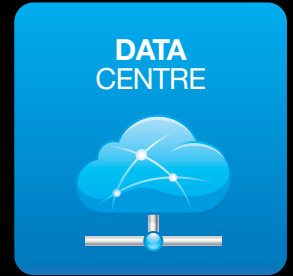


SERVER VIRTUALISATION ASSESSMENT INFORMATION SHEET



Despite the wide-scale adoption of consolidation and virtualisation solutions available, many of ONI's customers do not possess a concrete view of exactly what they have, what could be virtualised, how the virtualisation options compare for them, what they would cost and how they would benefit the organisation, particularly to their own individual business.



INTRODUCTION

The ONI Server Virtualisation Assessment provides the vital first step in any consolidation and virtualisation initiative, delivering a structured and automated approach to discovering your existing server environment, interrogating the operating systems, applications, platforms, network, storage and protection environments and providing a clear view of the consolidation opportunities within your existing physical IT landscape.

By leveraging best of breed, vendor independent, automated discovery tools and augmented by our specialist data centre expertise, the ONI Server Virtualisation Assessment service provides our customers with a clear view of the virtualisation and consolidation options open to them including solutions from VMware, Microsoft and Citrix, what they would cost and more importantly what financial and business benefits they would bring.

DELIVERABLES

During an initial consultation, ONI will determine the size of the existing estate and select the appropriate toolset for use within the discovery and analysis stage;

- ONI will install a pre-built data collector appliance into your environment, or alternatively install the discovery/collector software onto one of your servers and begin the discovery and data gathering processes.
- ONI will gather system hardware, software and performance metrics across a single site for a period of up to 30 days ensuring average and peak data is recorded;
- ONI will analyse the information gathered and document the results in an Assessment Report detailing;
 - A comprehensive report and analysis of the existing server estate
 - Age and Warranty checks
 - Identification of servers most suitable for virtualisation
 - 'What-If' modelling and detailed comparison of the customer's environment deployed on Cisco UCS Servers with either VMware, Microsoft or Citrix virtualisation platforms
 - Preliminary total cost of ownership state of the existing environment
 - Recommendations for how to best optimise the infrastructure using consolidation and virtualisation
 - TCO/ROI justification and business rationale for implementing a Virtual Infrastructure Platform (VIP) from ONI
 - Opportunities for implementing Service Level improvements and/or enhancements using other services and solutions from the ONI Data Centre solution portfolio
 - ONI will present the assessment findings and recommendations to the business owners.

ROLES AND RESPONSIBILITIES

One of ONI's Data Centre Practice Consultants will conduct the assessment efforts, and provide best practice knowledge of ongoing data centre and infrastructure issues over of the course of the service.

The customer will provide access to the System Administrator functions across server hardware, storage, networking and backup environments and facilitate authentication requirements for the discovery and data collection analysis tools.

PRICING

The ONI Server Virtualisation Assessment is available as a fixed price offering covering no more than 100 servers and utilising our data collector appliance at a cost of £3,500. Alternatively, we can provide a quote for the service to analyse up to 50,000 servers and with a bespoke scope to suit your individual needs if required.

BENEFITS

- An estimate of the potential server consolidation cost savings based on your individual landscape and requirements.
- Reduced risk for a virtualisation project to consolidate your environment.
- A real world example of the virtualisation infrastructure platform required to support your individual IT and business requirements.
- Assured virtualisation comparisons of your IT estate within a VMware, Microsoft or Citrix solution.
- If necessary, the entire service can be delivered with no data leaving the customer site to comply with regulatory or confidentiality requirements.

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