

# MAKING THE CASE FOR MANAGED SERVICES



## Business IT – an evolving landscape



## IS YOUR IT FIT FOR PURPOSE?

What are the warning signs that your IT model isn't working?



## ALIGNING IT TO BUSINESS OBJECTIVES



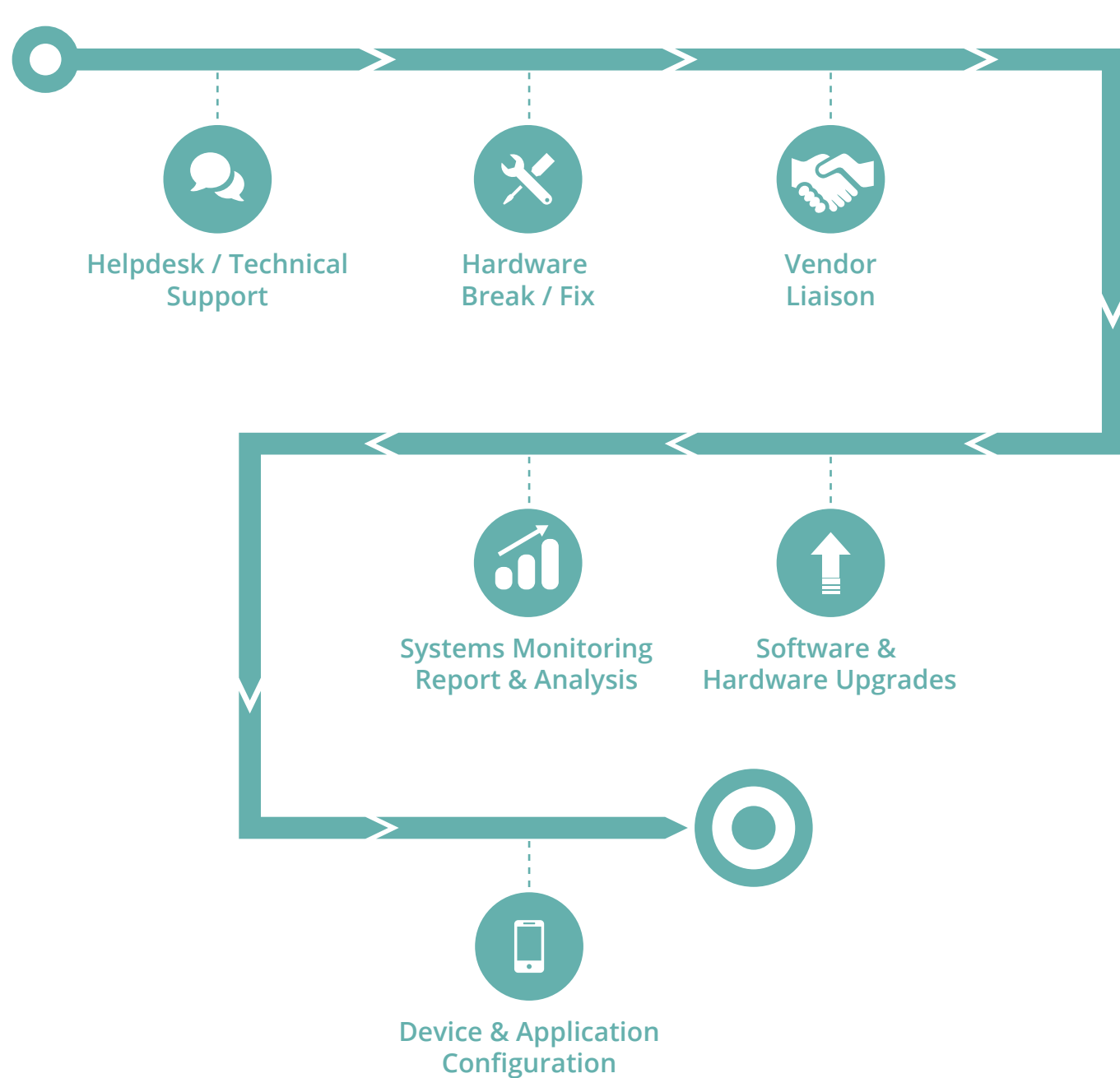
## MANAGED SERVICE ADOPTION

Managed service adoption is on the **INCREASE** as it promises improvements in service levels whilst maintaining financial and strategic control over your infrastructure.



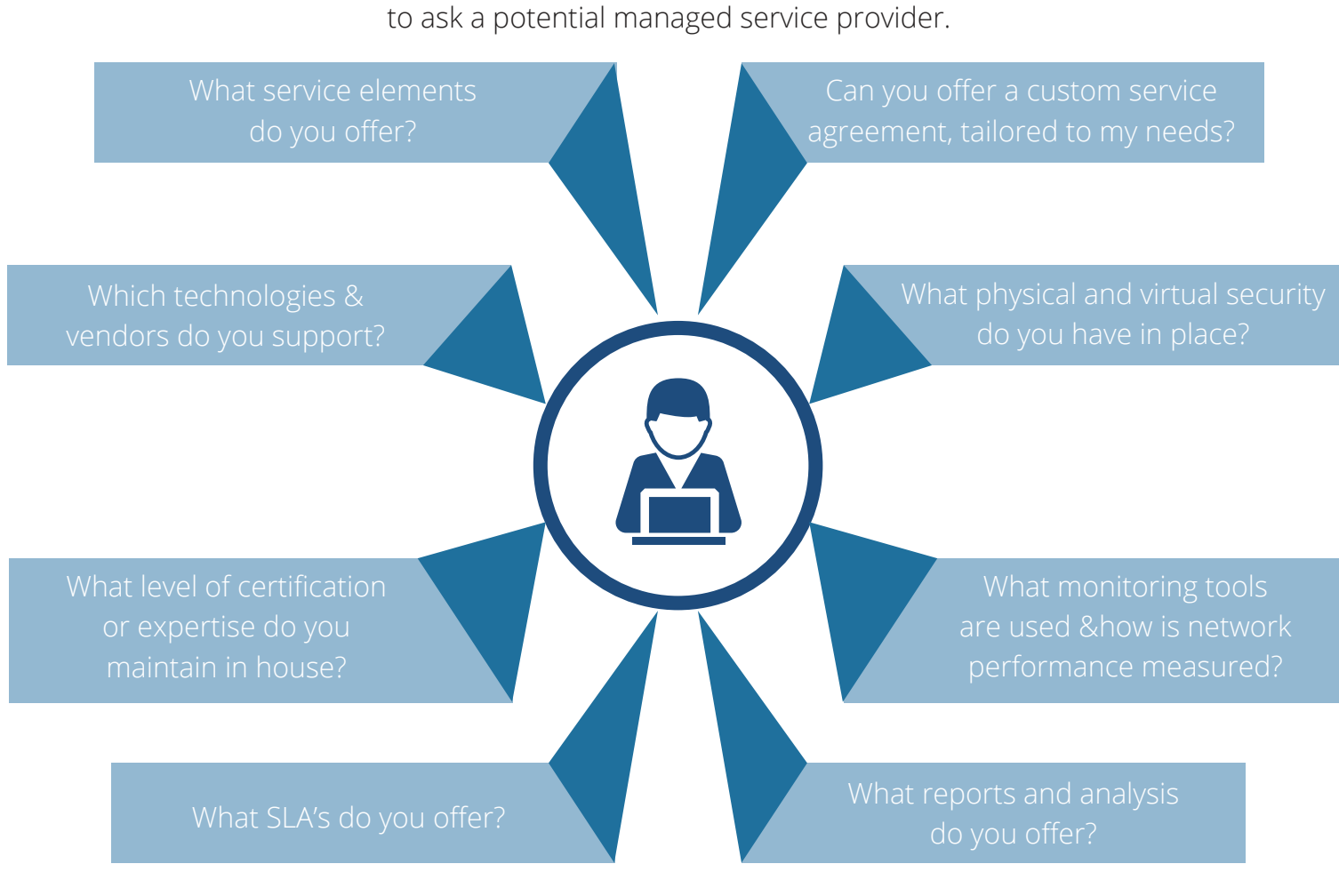
## WHAT TO OUTSOURCE

Handing over operational control to a third party is not the same as handing over the keys to your car; it's more like hiring a chauffeur. The right partner will help you on your journey to business transformation by providing a range of value-add services:



## WHAT SHOULD YOU ASK YOUR SERVICE PROVIDER?

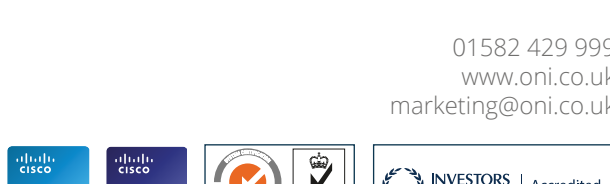
If you are thinking out outsourcing, here are a few useful questions to ask a potential managed service provider.



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